

**PRE-BID QUERIES FOR EOI**

**“EOI FOR EMPANELMENT OF AGENCY FOR ORGANISING YOGA/ MEDITATION RETREAT AT VARIOUS TOURIST DESTINATIONS OF MADHYA PRADESH”**

**NIT NO: 6268/MPTB/2023 SYSTEM NO. -2023\_MPTB\_314574**

**04 October, 2023**

S. No	RFP Clause no and Page no.	Clause as stated in RFP	Query/Remark	Query Response
Mahua Resorts Pvt Ltd.				
1)	8. General terms and conditions Clause 8.5, Page no. 14	EMD of INR 50,000.00 (Rupees Fifty Thousand Only) must be paid online at procurement portal: <a href="https://www.mptenders.gov.in/">https://www.mptenders.gov.in/</a> EMD submitted will be converted into security. EMD of the agency not empaneled will be refunded. EMD of the agencies empaneled will be refunded on successful completion of the work and after the empanelment period. No interest will be paid on any EMD submitted.	<b>Reduction of Earnest Money Deposit: We propose reducing the Earnest Money Deposit (EMD) to Rs 20,000, as suggested. We believe this would encourage greater participation and interest from potential event organizers</b>	Please refer corrigendum-2
2)	Rights and obligations of the Empaneled Agency Clause 5.5, Page no. 12	The agency shall be eligible for 50% discount on the room tariffs 20% discount on the food prices of the Hotel/ Resort of MPSTDC in case of Continental Plan and 40% discount on the room tariffs of the Hotel/ Resort of MPSTDC in case of American Plan.	<b>Lodging and Boarding: We agree to the proposed terms for accommodation at 50% of the Rack Rates with all meals included. This would ensure a comfortable and seamless experience for both participants and organizers.</b>	No change
3)			3.Free To and From Travel, Lodging, and Boarding for Two Yoga Teachers: We agree with the provision for covering the travel expenses, lodging, and boarding for two yoga teachers for each Yoga Retreat. This would enhance the quality and authenticity of the yoga experience.	Please refer corrigendum-2
4)			<b>Free Familiarization (FAM) Trip: We appreciate the offer of a free FAM trip for curating the Yoga Retreat event. This would be invaluable in helping us understand and showcase the incredible offerings of each location. We are eager to make the best use of this opportunity to create a unique and unforgettable experience</b>	No change

			<b>for our participants.</b>	
5)	9. Eligibility Criteria Clause 9.4.. Page no. 15	The bidder must have successfully completed at least two Yoga/ Meditation Retreats during a period of 1 year preceding the proposal due date. Copies of the Work Order / Completion Certificate need to be submitted.	<b>Experience of Hospitality and Yoga Retreats: Minimum 3 retreats in last three years</b>	Please refer corrigendum- 2